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Newly revised, this leading book in the field shows how to prepare for a jury trial and reviews the thought processes of a lawyer before and during each aspect of a trial. Structured to follow the stages of a trial, Trial Techniques continues to deliver practical advice and abundant examples of the courtroom skills needed to present evidence and arguments persuasively. This comprehensive yet concise handbook covers all aspects of the trial process, providing the perfect source for your elective course. This long-time leading course book is an invaluable source for prospective trial lawyers, presenting: a best-selling author renowned for his skills both as a writer and litigator a clear, engaging writing style that breaks the trial process down into its critical components for more thorough and efficient comprehension excellent examples illustrating strategies for opening statements, jury selection, direct- and cross-examination, exhibits, objections, and more an appendix containing the Federal Rules of Evidence for easy reference An author website to support classroom instruction using this title is available at http://www.aspenlawschool.com/mauet_trialtechniques7

This Sixth Edition of the book is regarded as "the Bible" for both students and lawyers: Thomas A. Mauet's Trial Techniques . The long-time leading book in the field shows how to prepare for a jury trial and reviews the thought processes of a lawyer before and during each aspect of a trial. Structured to follow the stages of a trial, this powerful paperback delivers practical advice and abundant examples of the courtroom skills needed to present evidence and arguments persuasively. A winning formula for learning: a best selling-author renowned for both his litigation and his writing clear, highly engaging text that breaks the trial process into the components for easy student understanding excellent examples illustrate strategies for jury selection, opening statements, direct- and corss-examination, closing arguments, exhibits, objections, and more includes the Federal Rules of Evidence for easy reference an invaluable tool for prospective and practicing trial lawyers alike the Sixth Edition includes: new chapter on bench trials focuses on how best to present a case To The judge updated textual material on amendments To The Federal Rules of Evidence Revision to reflect the Supreme Court's decisions since Daubert Please visit the new companion website to learn more about this book. Website: http://www.aspenlawschool.com/mauet_trialtechniques6

Buy a new version of this Connected Casebook and receive access to the online e-book, practice questions from your favorite study aids, and an outline tool on CasebookConnect, the all in one learning solution for law school students. CasebookConnect offers you what you need most to be successful in your law school classes--portability, meaningful feedback, and greater efficiency. This looseleaf version of the Connected Casebook does not come with a binder. Trial Techniques and Trials unveils the strategies and thought processes that lawyers use in the courtroom as they present evidence and construct a persuasive argument. Tom Mauet's clear writing and abundant examples explain and illustrate every step of the jury trial process. Comprehensive yet concise, the Tenth Edition provides authoritative coverage, from opening statements, to jury selection, direct-examination, cross-examination, exhibits, objections, and more. Trial Techniques and Trials, Tenth Edition, features: Integrated discussion of the strategy and psychology of persuasion--particularly regarding jury selection, opening statements, and closing arguments Numerous illustrations from tort cases, criminal cases, and commercial trials Broad and flexible use of examples that allows readers to focus on either the plaintiff's or the defendant's side of the case-- or both. A logical organization that follows the chronology of a trial process Tear-away checklists for trial preparation and review Lectures on video of critical moments in a trial litigation, now on the companion website, in addition to a jury trial (on video) and a complete trial notebook (with forms)

This clear and concise book organizes pretrial planning into a series of steps students can easily master. Ordinary law school classes give students very few opportunities to learn about how lawyers prepare and manage cases. Pretrial introduces students to all aspects of case development, litigation, and settlement, ranging from the initial client interview to the analysis of settlement strategy and terms. It provides sample documentation for each stage of the civil case. An invaluable text for law students, Pretrial also gives new lawyers straightforward instruction as they immerse themselves in the real world of litigation practice. New to the Tenth Edition: Extensive updates to the chapter on Discovery to account for extensive and important changes to the Federal Rules of Civil Procedure in 2015 Cutting-edge advice on the management of e-discovery Revisions to the law of personal jurisdiction and class actions Updates throughout the text to address innumerable issues that affect litigation, ranging from the taxation of settlements to the doctrine regulating pleading Professors and students will benefit from: The only single-volume text to combine no-nonsense instruction in civil procedure with detailed but straightforward how-to lessons for civil litigation Authorship by the founder of the trial practice curriculum in American law schools, and revision by a nationally recognized expert in civil procedure No jargon, with an eye toward what litigators need to know on a day-to-day basis for their practices

Offering updated problems that parallel the stages of a trial, as well as sample case files that reflect both bench and jury trials, this text has proven indispensable for preparing thousands of lawyers for their day in court. Retaining the outstanding authority and fundamental elements crucial to its success, Materials in Trial Advocacy, Sixth Edition, presents: Trial techniques organized according to the essentials, the process of developing trial strategy, and complete trials, Civil and criminal problems of graduating complexity integrated into each chapter, Materials based on actual cases from the authors' experiences as trial lawyers and judges, 12 sample case files in the final chapter, Updated text featuring new cases and problems. Book jacket.

With complete coverage of the ethical principles that inform the role of the paralegal, Ethics and Professional Responsibility for Paralegals, Eighth Edition is ideal for use as either a primary course book, or a supplementary text. An authoritative presentation combined with clear and readable pedagogy enriches all levels of inquiry into the ethics of legal practice. Key Benefits: Comprehensive coverage of the professional responsibilities of paralegals, illuminated with chapter overviews, key terms, and a student-friendly organization. Discussion questions with hypotheticals and review questions in each chapter. Landmark cases, many involving paralegals, that demonstrate how the principles and rules of ethics are applied. Updated ethics opinions, with a focus on technology and social media, supported by new hypotheticals. Expanded coverage of how technology is affecting various aspects of ethics and practice, including confidentiality and privilege, competence, conflicts of interest and advertising. Many new cases including: State Bar v. Lang (unauthorized practice of law), Committee v. JPMorgan Chase (competence), Lola v. Skadden (professionalism), Pension Committee v. Banc of America Securities (advocacy), and McDermott v. Superior Court (confidentiality).

The Model Rules of Professional Conduct provides an up-to-date resource for information on legal ethics. Federal, state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions and much more. In this volume, black-letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the relationship between you and your clients, colleagues and the courts.

This widely-adopted, all-original book was the first in the field to combine complete analysis of the mediation process with integrated video case studies illustrating the full range of mediation skills. Engaging text is keyed to seven hours of online video, featuring three different cases, all based on actual disputes: a child custody case, a small claims consumer dispute, and a complex negligence suit. These unscripted mediations were conducted by mediators and lawyers with a variety of backgrounds and styles. The video includes an extended comparative example of facilitative and evaluative mediation of the same matter. The integration of text and video in The Practice of Mediation: A Video-Integrated Text, Third Edition enriches students' understanding and allows classroom and clinical instruction to proceed more rapidly and on a far more sophisticated level. New to the Third Edition: New end-of-chapter problems to aid assessment of student learning New or expanded coverage of biases and their impact on negotiators; pre-mediation contacts with parties; and increasing mediator use of caucuses to open the process Newly designed problems on the ethics of mediating New video clips on mediator influence and persuasion Professors and students will benefit from: Practice- and research-based analysis of negotiations and why they fail Contextualized model of the role and effective skills of the mediator, applicable across the entire range of disputes Exploration of fundamental norms of the process and, through real case problems, the ethics of mediating Video and case-based introduction to the role and skills of representing a client in mediation

"Trial Techniques and Trials, Ninth Edition, conveys an understanding of the strategies and thought processes that lawyers use in the courtroom to present evidence and make arguments persuasively. Clear writing and abundant examples by renowned author and litigator Tom Mauet explain and illustrate every step of the jury trial process. Still remarkably concise, the Ninth Edition combines the best from two of Mauet's most highly regarded texts, Trial Techniques and Trials. He took the best from each book, and the new combined text expands its coverage of trials with new chapters on jury selection, opening statements, closing arguments, and direct and cross examinations. It also sports an updated look and offers additional online resources for teaching - including an edited video of a jury trial"--Summary from book cover.

This up-to-date book includes recent research and scholarship in all four skills: interviewing, counseling, negotiation, and fact analysis. Drawing on years of teaching experience, The author show students how to organize, analyze, and marshal facts into powerfully persuasive arguments. This Highly-Effective Text Offers: a unique emphasis on fact analysis that shows students how to recognize, organize, and utilize the persuasive value of facts, with new charts, illustrating factual patterns and organization expert instruction in essential legal skills from a highly experienced author team, covering the basics of problem solving, interviewing, counseling, and negotiating a streamlined, example-driven presentation minimizing theoretical digressions, and instead, drawing students into real case situations and problem-solving scenarios consistent attention to ethical concerns, alerting students to issues of moral and professional conduct wherever appropriate This New Edition Also Features: three new chapters: Communication Skills, Cross-Cultural Issues, and Fact Investigation focus on professionalism that includes working with clients, problem-solving with adversaries, and reflecting on core issues and more examples from criminal law, The area of the law most familiar to first-year students thorough coverage of the skills involved in both adversarial and problem-solving negotiation

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